

**ATI AIRTEST TECHNOLOGIES INC.**

**CONSOLIDATED FINANCIAL STATEMENTS**

**DECEMBER 31, 2014**

**(Expressed in Canadian dollars)**



**DALE MATHESON CARR-HILTON LABONTE LLP**  
CHARTERED ACCOUNTANTS & BUSINESS ADVISORS

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## **INDEPENDENT AUDITOR'S REPORT**

To the shareholders of ATI Airstest Technologies Inc.

We have audited the accompanying consolidated financial statements of ATI Airstest Technologies Inc., which comprise the consolidated statements of financial position as at December 31, 2014 and 2013, and the consolidated statements of comprehensive income (loss), changes in shareholders' deficiency and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of ATI Airstest Technologies Inc. as at December 31, 2014 and 2013, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

### **Emphasis of matter**

Without modifying our opinion, we draw attention to Note 1 to the consolidated financial statements which describes matters and conditions that indicate the existence of a material uncertainty that may cast significant doubt about ATI Airstest Technologies Inc.'s ability to continue as a going concern.

/s/ DMCL

DALE MATHESON CARR-HILTON LABONTE LLP  
CHARTERED ACCOUNTANTS

Vancouver, Canada  
May 4, 2015

**ATI AIRTEST TECHNOLOGIES INC.**

**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
(Expressed in Canadian dollars)

	Note	December 31, 2014	December 31, 2013
<b>ASSETS</b>			
<b>Current</b>			
Accounts receivable	4	\$ 444,230	\$ 539,243
Inventory	5	368,570	227,628
Prepaid expenses		3,269	4,859
		816,069	771,730
<b>Non-current</b>			
Equipment	6	6,611	8,306
		\$ 822,680	\$ 780,036
<b>LIABILITIES</b>			
<b>Current</b>			
Cash deficiency		\$ 34,110	\$ 11,155
Accounts payable and accrued liabilities	7	1,148,442	2,055,745
Loans and advances	8	800,357	1,511,598
Convertible debt notes	9	74,014	74,014
Due to related parties	10	167,743	437,567
		2,224,666	4,090,079
<b>Non-current</b>			
Derivative liability	12	29,627	43,057
Loans	11	1,115,373	-
		3,369,666	4,133,136
<b>SHAREHOLDERS' DEFICIENCY</b>			
Share capital	12	9,188,281	9,158,281
Obligation to issue shares	12	516,026	100,000
Reserves	12	862,422	1,114,812
Deficit		(13,113,715)	(13,726,193)
		(2,546,986)	(3,353,100)
		\$ 822,680	\$ 780,036

Subsequent events (Note 19)

**APPROVED ON BEHALF OF THE BOARD**

/s/ "George Graham"

/s/ "Darrel Taylor"

The accompanying notes are an integral part of these consolidated financial statements

**ATI AIRTEST TECHNOLOGIES INC.**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(Expressed in Canadian dollars)

	Note	2014	2013
<b>PRODUCT SALES</b>		\$ 3,111,052	\$ 2,681,844
<b>COST OF GOODS SOLD</b>		1,999,788	1,715,851
<b>GROSS PROFIT</b>		1,111,264	965,993
<b>EXPENSES</b>			
General and administrative	15	404,970	555,928
Business development and marketing	15	520,991	518,998
Lending fees and finance charges	8	293,100	371,662
Research and development		13,963	10,300
		(1,233,025)	(1,456,888)
<b>OTHER ITEMS</b>			
Gain on debt extinguishment	11	594,752	-
Gain on write-off of old debt	13	126,058	-
Gain on revaluation of derivative liability	12	13,430	-
<b>NET INCOME (LOSS)</b>		612,478	(490,895)
<b>OTHER COMPREHENSIVE LOSS</b>			
Translation to presentation currency		\$ (252,390)	\$ (200,370)
<b>COMPREHENSIVE INCOME (LOSS)</b>		360,088	(691,265)
Earnings (Loss) per shares – basic and diluted		\$ 0.03	\$ (0.02)
Weighted average number of common shares outstanding – basic and diluted		24,043,600	23,785,061

The accompanying notes are an integral part of these consolidated financial statements

ATI AIRTEST TECHNOLOGIES INC.

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' DEFICIENCY  
(Expressed in Canadian dollars)

	Note	Share capital		Subscriptions receivable	Obligation to issue shares	Reserves		Deficit	Total shareholders' deficiency
		Number of shares	Amount			Share based payment	Foreign currency translation		
<b>Balance, December 31, 2012</b>		23,785,061	\$ 9,315,281	\$ (157,000)	\$ 100,000	\$ 1,358,239	\$ -	\$ (13,235,298)	\$ (2,718,778)
Subscriptions received	12	-	-	-	-	-	-	-	100,000
Write-off subscriptions receivable	12	-	(157,000)	157,000	-	-	-	-	-
Derivative liability	12	-	-	-	-	(43,057)	-	-	(43,057)
Comprehensive loss		-	-	-	-	-	(200,370)	(490,895)	(691,265)
<b>Balance, December 31, 2013</b>		23,785,061	9,158,281	-	100,000	1,315,182	(200,370)	(13,726,193)	(3,353,100)
Subscriptions received	12	-	-	-	32,500	-	-	-	32,500
Shares for debt	12	-	-	-	383,526	-	-	-	383,526
Shares issued for due diligence fee	12	600,000	30,000	-	-	-	-	-	30,000
Comprehensive income		-	-	-	-	-	(252,390)	612,478	360,088
<b>Balance, December 31, 2014</b>		24,385,061	\$ 9,188,281	\$ -	\$ 516,026	\$ 1,315,182	\$ 452,760	\$ (13,113,715)	\$ (2,546,986)

The accompanying notes are an integral part of these consolidated financial statements

**ATI AIRTEST TECHNOLOGIES INC.**

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Expressed in Canadian dollars)

	2014	2013
<b>CASH PROVIDED BY (USED IN):</b>		
<b>Operating Activities:</b>		
Net income (loss)	\$ 612,478	\$ (490,895)
Items not involving cash:		
Accretion	45,090	-
Amortization	1,695	2,226
Bad debt	-	74,931
Due diligence fees	30,000	-
Foreign exchange	(252,390)	(200,370)
Gain on debt extinguishment	(594,752)	-
Gain on revaluation of derivative liability	(13,430)	-
Gain on write-off of old debt	(126,058)	-
Changes in non-cash working capital items:		
Trade receivables	49,226	(108,581)
Inventory	(140,942)	43,750
Prepaid expenses	1,590	4,849
Trade payables and accrued liabilities	213,873	356,110
Interest payable	119,613	144,202
Due to related parties	64,692	-
Customer deposits	-	(12,960)
<b>Net cash used in operating activities</b>	<b>(107,455)</b>	<b>(186,738)</b>
<b>Financing Activities:</b>		
Share subscriptions received	32,500	100,000
Loan proceeds (repayment)	52,000	(51,480)
Cash deficiency	34,110	11,155
Advances from related parties	-	125,294
<b>Net cash from financing activities</b>	<b>107,455</b>	<b>184,969</b>
Decrease in cash	-	(1,769)
Cash, beginning	-	1,769
Cash, ending	\$ -	\$ -

The accompanying notes are an integral part of these consolidated financial statements

# **ATI AIRTEST TECHNOLOGIES INC.**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2014

(Expressed in Canadian dollars)

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## **1. Business activities**

ATI Airstest Technologies Inc. (the “Company”) was incorporated in British Columbia on March 13, 1996. The primary business activity is the manufacture and sale of air testing equipment and related services in Canada and the United States. The Company’s shares are traded on the TSX Venture Exchange (“TSX-V”).

The Company’s head office and warehouse is located at Unit 9-1520 Cliveden Ave, Delta, British Columbia V3M 6J8.

These consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities in the normal course of business. As at December 31, 2014, the Company is not able to finance day to day activities through operations and has a significant working capital deficiency. A significant portion of the amounts owed to the Company’s creditors are past due. The Company’s continuation as a going concern is dependent upon its ability to obtain additional financing, continued support of existing creditors and lenders, continued financial support from related parties, and ultimately attaining profitable operations. These factors indicate the existence of a material uncertainty that may cast significant doubt about the Company’s ability to continue as a going concern.

Management intends to finance operating costs over the next twelve months through equity financing, sales growth, loans from related parties, and bridge financing. Should the Company be unable to continue as a going concern, the net realizable value of its assets may be materially less than the amounts on its consolidated statement of financial position.

## **2. Statement of compliance and conversion to International Financial Reporting Standards**

The consolidated financial statements of the Company comply with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) and interpretations of the International Financial Reporting Interpretations Committee (“IFRIC”).

The consolidated financial statements of the Company have been prepared on an accrual basis and are based on historical costs, modified where applicable. The consolidated financial statements are presented in Canadian dollars unless otherwise noted.

## **3. Significant accounting policies**

### **Basis of consolidation**

The consolidated financial statements of the Company and each of its wholly owned inactive subsidiaries: Airwave Environmental Technologies Inc. (Canada), Airstest Technologies Corp. (US), and Clairtec Inc. (US). Inter-company transactions and balances have been eliminated upon consolidation.

### **Inventory**

Inventories include raw materials, work in process and finished goods, all of which are stated at the lower of weighted average cost and net realizable value. Cost includes the cost of direct material, direct labour and other overhead costs. Labour costs are allocated to items based on actual labour rates. Fixed and variable overhead are allocated to production activities in converting materials to finished goods.

# ATI AIRTEST TECHNOLOGIES INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2014

(Expressed in Canadian dollars)

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### 3. Significant accounting policies (continued)

#### Revenue recognition

Product sales revenue is recognized when evidence of a contractual arrangement exists, prices are fixed, and the risks of ownership or title pass to the customer. This is normally when products are shipped from the warehouse, provided collection is reasonably assured.

Service revenue is recognized when the service has been completed to the customer's specification and collection is reasonably assured.

#### Warranty provision

The Company accrues for estimated warranty obligations under a warranty provision at the time sales are recognized and any changes in estimates are recognized prospectively through the provision. The Company provides its customers with a limited right of return for defective products. All warranty returns must be authorized by the Company prior to acceptance. Warranty provisions are estimated based on the Company's experience and to date have been insignificant.

#### Equipment

Equipment is stated at historical cost less accumulated depreciation and accumulated impairment losses. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the statement of comprehensive loss during the financial period in which they are incurred.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognized in the statement of comprehensive loss.

Amortization is calculated on a declining-balance method to write off the cost of the assets to their residual values over their estimated useful lives. The amortization rates applicable to each category of equipment are as follows:

Class of equipment	Rate
Computer hardware	30%
Office furniture and fixtures	20%
Assembly equipment	20%
Testing equipment	30%

#### Research and development

Research and development costs are expensed as incurred unless development costs meet the criteria for capitalization:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale;
- The intention to complete the intangible asset and use or sell it;
- The ability to use or sell the intangible asset;
- How the intangible asset will generate probable future economic benefits;
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- The ability to measure reliably the expenditure attributable to the intangible asset during its development.

The Company amortizes costs, commencing with commercial production, over the expected future benefit period based upon quantities delivered compared to expected levels contracted to be delivered.



## **ATI AIRTEST TECHNOLOGIES INC.**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2014

(Expressed in Canadian dollars)

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### **3. Significant accounting policies (continued)**

#### **Earnings (Loss) per share**

Basic income (loss) per share amounts are calculated by dividing net loss by the weighted average number of common shares outstanding during the year.

Diluted income (loss) per share amounts are computed similarly to basic income (loss) per share except that the weighted average shares outstanding are increased to include additional shares from the assumed exercise of additional options and warrants, if dilutive. The number of additional shares is calculated by assuming that outstanding stock options and warrants were exercised and that the proceeds from such exercises were used to acquire shares of common stock at the average market price during the year. For the years presented, the effect of outstanding options and warrants was either anti-dilutive or they were not "in-the-money". Consequently, basic income (loss) per share equals diluted income (loss) per share.

#### **Significant estimates and assumptions**

The preparation of financial statements in accordance with IFRS requires the Company to make estimates and assumptions concerning the future. The Company's management reviews these estimates and underlying assumptions on an ongoing basis, based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to estimates are adjusted for prospectively in the period in which the estimates are revised.

Estimates and assumptions where there is significant risk of material adjustments to assets and liabilities in future accounting periods include the useful lives of equipment, recoverability of trade receivables, net realizable value of inventory, fair value measurements for financial instruments, stock-based compensation and other equity-based payments, warranty accruals, cost allocations, and the measurement of deferred tax assets and liabilities.

#### **Significant judgments**

The preparation of financial statements in accordance with IFRS requires the Company to make judgments, apart from those involving estimates, in applying accounting policies. The most significant judgments in applying the Company's financial statements include the assessment of the Company's ability to continue as a going concern and whether there are events or conditions that may give rise to significant uncertainty.

#### **Income taxes**

Current income tax assets and liabilities for the period and as at the year end are measured at the amount expected to be recovered from or paid to taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date, in the countries where the Company operates and generates taxable activities.

Current income tax relating to items recognized directly in other comprehensive income or equity is recognized in other comprehensive income or equity and not in profit or loss. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred income tax is provided using the asset and liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. The carrying amount of deferred income tax assets is reviewed at the end of each reporting period and recognized only to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred income tax assets and deferred income tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

## **ATI AIRTEST TECHNOLOGIES INC.**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Expressed in Canadian dollars)

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### **3. Significant accounting policies (continued)**

#### **Share-based payments**

The Company operates a stock option plan. Share-based payments to employees are measured at the fair value of the instruments issued and amortized over the vesting periods. Share-based payments to non-employees are measured at the fair value of goods or services received or the fair value of the equity instruments issued, if it is determined the fair value of the goods or services cannot be reliably measured, and are recorded at the date the goods or services are received. The corresponding amount is recorded to the share-based payment reserve. The fair value of options is determined using the Black-Scholes Option Pricing Model. The number of shares and options expected to vest is reviewed and adjusted at the end of each reporting period such that the amount recognized for services received as consideration for the equity instruments granted shall be based on the number of equity instruments that eventually vest.

#### **Financial Instruments**

The Company classifies its financial instruments in the following categories: at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale and financial liabilities. The classification depends on the purpose for which the financial instruments were acquired. Management determines the classification of financial instruments at initial recognition.

Financial assets are classified at fair value through profit or loss when they are either held for trading for the purpose of short-term profit taking, derivatives not held for hedging purposes, or when they are designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Such assets are subsequently measured at fair value with changes in carrying value being included in profit or loss.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortized cost. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period.

Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the Company's intention to hold these investments to maturity. They are subsequently measured at amortized cost. Held-to-maturity investments are included in non-current assets, except for those which are expected to mature within 12 months after the end of the reporting period.

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or are not suitable to be classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity investments and are subsequently measured at fair value in current assets. Unrealized gains and losses are recognized in other comprehensive income, except for impairment losses and foreign exchange gains and losses.

Financial liabilities (excluding financial guarantees that are derivatives) are subsequently measured at amortized cost.

Financial assets are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. At each reporting date, the Company assesses whether there is objective evidence that a financial instrument has been impaired. In the case of available-for-sale financial instruments, a significant and prolonged decline in the value of the instrument is considered to determine whether impairment has arisen.

## **ATI AIRTEST TECHNOLOGIES INC.**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Expressed in Canadian dollars)

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### **3. Significant accounting policies**

#### **Impairment of assets**

The carrying amount of the Company's long term assets are reviewed at each reporting date to determine whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. An impairment loss is recognized whenever the carrying amount of an asset, or the asset's cash generating unit, exceeds its recoverable amount. Impairment losses are recognized in the statement of comprehensive loss.

The recoverable amount of an asset is measured at the greater of its fair value less cost to sell and its value in use. In assessing value in use, the estimated attributable future cash flows are discounted to their present value using a pre-tax discount rate that reflects the current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is only reversed if there is an indication that the impairment loss may no longer exist and there has been a change in the estimates used to determine the recoverable amount, however, a reversal cannot exceed the carrying amount that would have been determined had no impairment loss been recognized in previous years.

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment.

#### **Foreign currency translation**

The functional currency of each entity is measured using the currency of the primary economic environment in which that entity operates. The consolidated financial statements are presented in Canadian dollars. The Company's functional currency is the United States dollar.

#### Transactions and balances:

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the period-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items or on settlement of monetary items are recognized in the statement of comprehensive loss in the period in which they arise, except where deferred in equity as a qualifying cash flow or net investment hedge.

Exchange differences arising on the translation of non-monetary items are recognized in other comprehensive income in to the extent that gains and losses arising on those non-monetary items are also recognized in other comprehensive income. Where the non-monetary gain or loss is recognized in profit or loss, the exchange component is also recognized in profit or loss.

#### Translation to presentation currency:

The financial results are translated from the functional currency to the Company's presentation currency as follows:

- assets and liabilities are translated at period-end exchange rates prevailing at that reporting date; and
- income and expenses are translated at average exchange rates for the period.

Exchange differences arising on translation are recognized in other comprehensive income and recorded in the Company's foreign currency translation reserve in equity.

**ATI AIRTEST TECHNOLOGIES INC.**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Expressed in Canadian dollars)

**3. Significant accounting policies****Accounting standards issued but not yet applied**

At the date of authorization of these consolidated financial statements, IFRS 9 “Financial Instruments” has not been early adopted and is not expected to have a material effect on the Company’s future results and financial position. The effective date of IFRS 9 is annual periods beginning on or after January 1, 2018.

Other standards issued are not expected to have any effect on the consolidated financial statements.

**4. Accounts receivable**

	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Trade receivables	\$ 43,628	\$ 74,888
Trade receivables factored (Note 8)	404,546	471,542
Allowance for doubtful amounts	(3,944)	(7,187)
	<b>\$ 444,230</b>	<b>\$ 539,243</b>

**5. Inventory**

	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Finished goods	\$ 83,368	\$ 105,787
Work in progress	201,825	17,104
Raw materials and component parts	83,377	104,737
	<b>\$ 368,570</b>	<b>\$ 227,628</b>

For the year ended December 31, 2014, inventory recognized as an expense in cost of sales amounted to \$1,848,443 (2013 - \$1,509,380).

**ATI AIRTEST TECHNOLOGIES INC.**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Expressed in Canadian dollars)

**6. Equipment**

	<b>Office furniture and fixtures</b>	<b>Computer hardware</b>	<b>Testing equipment</b>	<b>Assembly equipment</b>	<b>Total</b>
<b>Cost:</b>					
At December 31, 2013 and 2014	\$ 39,765	\$ 73,255	\$ 17,967	\$ 5,793	\$ 136,780
<b>Depreciation:</b>					
At December 31, 2012	33,047	70,407	17,290	5,504	126,248
Charge for the year	1,303	663	203	57	2,226
At December 31, 2013	34,350	71,070	17,493	5,561	128,474
Charge for the year	1,043	464	142	46	1,695
At December 31, 2014	35,393	71,534	17,635	5,607	130,169
<b>Net book value:</b>					
At December 31, 2013	\$ 5,415	\$ 2,185	\$ 474	\$ 232	\$ 8,306
At December 31, 2014	\$ 4,372	\$ 1,721	\$ 332	\$ 186	\$ 6,611

**7. Accounts payable and accrued liabilities**

	<b>December 31, 2014</b>	<b>December 31, 2013</b>
Trade payables	\$ 937,838	\$ 1,599,990
Due to government agencies	56,028	216,568
Payroll accrual and vacation payable	6,292	8,544
Accrued obligations	148,284	230,643
	\$ 1,148,442	\$ 2,055,745

**ATI AIRTEST TECHNOLOGIES INC.**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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(Expressed in Canadian dollars)

**8. Loans**

	December 31, 2014	December 31, 2013
<b>Loan</b> , secured against receivables	\$ 369,686	\$ 429,935
<b>Loans and advances</b> , unsecured, due on demand:		
Non-interest bearing	133,743	40,000
Interest at 10% per annum	10,261	9,328
Interest at 18% per annum	-	785,669
Interest at 20% per annum	286,667	246,666
	\$ 800,357	\$ 1,511,598

During October 2013, the Company entered into a lending arrangement whereby the Company may borrow up to 85% of its trade receivables that are less than 90 days overdue. In addition, the Company may request loans or advances against purchase orders received from customers. The specified trade receivables are pledged as security for the arrangement, with full recourse against the Company. The loans bear interest at 1.5% per month for the first 30 days outstanding, and 0.05% per day after that until the invoice is paid to the lender.

The Company does not record a sale of the trade receivable or offset factored trade receivables to the related liability as the Company retains all the risks and rewards of ownership.

**9. Convertible debt notes**

The Company issued convertible debt instruments in 2004 and 2005. The debt instruments are unsecured and are non-interest bearing. Each of the instruments matured and are now repayable on demand.

**10. Related party transactions**

During the year ended December 31, 2014, the Company paid or accrued salaries to directors of \$18,000 (2013 - \$36,000).

At December 31, 2014, \$167,743 (December 31, 2013 - \$437,567) is payable to directors for accrued services and advances.

Amounts due to related parties are non-interest bearing, unsecured, and without specified terms of repayment.

## ATI AIRTEST TECHNOLOGIES INC.

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### 10. Related party transactions (continued)

#### Key management personnel compensation

The Company's key management personnel have authority and responsibility for overseeing, planning, directing and controlling the activities of the Company and consist of the Company's Board of Directors and the Company's Executive Leadership Team. The Executive Leadership Team consists of the Chief Executive Officer and President, and Chief Financial Officer.

	Year ended	
	December 31, 2014	December 31, 2013
Salaries	\$ 288,000	\$ 288,000
Commissions	25,236	-
Total	\$ 313,236	\$ 288,000

### 11. Non-current loans

On September 30, 2014, the Company entered into agreements with several debtors to modify the terms of debt owing. Under the agreements, the Company restructured \$1,665,035 of debt which was due on demand and with interest terms between 0% to 18% per annum to modify the maturity date to the later of August 31, 2016, or 60 days after the end of the third consecutive fiscal quarter in which the Company achieves earnings before interest, taxes, depreciation, and amortization of \$500,000. No interest will accrue on the loans until the maturity date.

The modification has been accounted for as an extinguishment of the original debt and a reissuance of new debt ("New Debt").

The fair value of the New Debt at the time the agreements were entered into was estimated to be \$1,070,283 determined using an expected maturity (repayment) date of June 1, 2017. The discount rate used to determine the fair value was 18% which is management's estimate of market interest rates based on interest rates payable on unsecured debts the Company previously issued to third parties. The fair value of the New Debt recognized is highly subjective. Differences between the fair value initially recorded and the amount payable on maturity will be amortized using the effective interest rate method. At each reporting period, management will re-evaluate the anticipated maturity date and adjust the carrying value accordingly, with any changes recorded in profit or loss. The Company recognized a gain on the transaction of \$594,752. During the year ended December 31, 2014, the Company recognized accretion expense of \$45,090.

### 12. Share capital

Authorized:

Unlimited common shares without par value

#### Private placements

During the year ended December 31, 2013, management determined that \$157,000 in subscriptions receivable are uncollectible and wrote-off the entire amount with a corresponding decrease to share capital.

During the year ended December 31, 2014, the Company entered into agreements to settle debt of \$383,526 through the issuance of 7,670,520 shares which had an estimated fair value of \$0.05 per share. The Company issued the shares subsequent to the year end. The Company recognized a decrease in liabilities of \$383,526 and a corresponding obligation to issue a fixed number of shares.

During the year ended December 31, 2014, the Company issued 600,000 shares with a fair value of \$30,000 for due diligence fees.

## **ATI AIRTEST TECHNOLOGIES INC.**

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### **12. Share capital (continued)**

#### **Private placements (continued)**

As at December 31, 2014, the Company has received \$132,500 (2013 - \$100,000) pursuant to binding share subscription agreements. Subsequent to December 31, 2014, the Company completed the issuance of 2,650,000 shares relating to these subscriptions.

#### **Stock options**

The Company's Board of Directors may, from time to time, grant stock options, subject to regulatory terms and approval, to employees, officers, directors and consultants. The exercise price of each option can be set at no less than the closing market price of the common shares on the TSX-V on the date of grant. Options terminate 30 days following the termination of employment. Vesting and the option terms are set at the discretion of the Board of Directors at the time the options are granted.

During the year ended December 31, 2014, 1,383,334 options expired unexercised. As at December 31, 2014, 1,000,000 options with an exercise price of \$0.10 and expiring on November 5, 2017 were outstanding and exercisable.

#### **Warrants**

As at December 31, 2014 and 2013, 2,514,664 warrants with an exercise price of \$0.20 and expiring on March 12, 2017 were outstanding.

#### **Share base payment reserve**

The share-based payment reserve records items recognized as stock-based compensation expense and other sharebased payments until such time that the stock options or warrants are exercised, at which time the corresponding amount will be transferred to share capital.

#### **Foreign currency translation reserve**

The foreign currency translation reserve records unrealized exchange differences arising on translation from the Company's functional currency to its presentation currency.

#### **Derivative liability**

The derivative financial liability consists of the fair value of share purchase warrants that have exercise prices that differ from the functional currency of the Company and are within the scope of IAS 32 "Financial Instruments: Presentation".

The fair values of these warrants as at December 31, 2014 were estimated using the Black-Scholes Option Pricing Model using the following inputs; expected life of warrants: 2.25 years; volatility: 115%; risk-free interest rate: 1.2% and dividend yield: 0%.

The fair values of these warrants as at December 31, 2013 were estimated using the Black-Scholes Option Pricing Model using the following inputs; expected life of warrants: 3.25 years; volatility: 115%; risk-free interest rate: 1.2% and dividend yield: 0%.

The Company recognized a gain of \$13,340 from the change in the fair value of the warrants between 2013 and 2014.

### **13. Gain on write-off of old debt**

During the year ended December 31, 2014, the Company wrote off \$126,058 of old debt where the Company's obligations were uncertain or disputed and had passed the statute of limitations. The Company recognized a corresponding gain in net income.



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**14. Segmented information**

During the year ended December 31, 2014, \$1,669,930 (2013 - \$1,604,035) of the Company's revenue was earned from customers domiciled in the USA.

For the year ended December 31, 2014, sales to two customers represented approximately 21% and 16% (2013 – 20% and 9%) of the Company's revenue.

**15. Supplementary information**

Presentation of the Company's operating expenses by nature versus function for the years ended December 31, 2014 and 2013 is as follows:

	2014	2013
<b>OPERATING EXPENSES</b>		
<b>General and administrative:</b>		
Amortization	\$ 1,695	\$ 2,226
Automotive	19,732	18,873
Bad debts	-	74,931
Foreign exchange gain	(185,120)	(147,498)
Freight	34,539	37,754
Office and general	40,803	47,734
Professional and management fees	57,016	89,510
Regulatory fees	13,218	15,868
Rent and property tax	58,168	56,356
Salaries and benefits	364,919	360,174
Total general and administrative	\$ 404,970	\$ 555,928
<b>Business development and marketing:</b>		
Advertising	\$ 1,560	\$ 2,375
Auto	12,680	13,939
Business promotion	6,713	6,998
Meals and entertainment	1,402	6,577
Office and general	7,327	8,182
Salaries and benefits	465,654	446,720
Trade shows	13,326	7,295
Travel	12,329	26,912
Total business development and marketing	\$ 520,991	\$ 518,998

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### **16. Financial Instruments**

The Company's financial instruments are exposed to certain financial risks, including currency risk, credit risk, interest rate, liquidity and funding risk.

#### **Foreign exchange risk**

Foreign currency risk is the risk that the fair values of future cash flows of a financial instrument will fluctuate because they are denominated in currencies that differ from the respective functional currency. The Company is exposed to currency risk as it incurs expenditures that are denominated in Canadian dollars while its functional currency is the United States dollar.

The Company does not use hedges or derivative instruments to reduce its exposure to currency risk.

#### **Liquidity risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company has a planning and budgeting process in place to help determine the funds required to support the Company's normal operating requirements on an ongoing basis. At present, the Company does not have sufficient funds to pay its existing creditors or meet its short-term business requirements.

Historically, the Company's main sources of funding have been the issuance of equity securities for cash, debt instruments and bridge financing. The Company's access to financing is always uncertain. There can be no assurance of continued access to significant equity funding. Liquidity risk is considered to be high.

#### **Credit risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company is exposed to moderate credit risk due to concentration of the majority of its trade receivables with a small number of customers. Four customers represent approximately 63% of trade receivables. Management performs a periodic assessment of the credit worthiness of customers to reduce exposure to credit risk.

#### **Fair value**

The fair value of the Company's financial assets and liabilities approximates their carrying amount. Assumptions used to determine the fair value on initial recognition of the non-current loans is disclosed in Note 11.

### **17. Capital Management:**

The Company's principal sources of capital are cash from operations and from the issuance of debt and equity securities. The Company manages its cash, accounts receivable and loans in conjunction with budgeted or expected capital needs. The Company's objective when managing capital is to maintain sufficient liquidity to continue to meet ongoing expenditure and operational needs.

The Company manages the capital structure and makes adjustments to capital management strategies based on economic conditions and as risk characteristics of its capital change. To maintain or adjust the capital structure, the Company may consider the issuance of shares, factoring additional receivables, debt issues or other management policies. Management plans additional funding in 2015 to assist with current working capital needs. The funding may be debt or equity or a combination of both.

The Company is not subject to externally imposed capital requirements other than under factoring arrangements as described in Note 8.

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**18. Income taxes**

Income tax recovery attributable to net loss before income tax recovery differs from the amounts computed by applying the combined Canadian federal and provincial income tax rate to income before income taxes as follows:

	2014	2013
Net income (loss)	\$ 612,478	\$ (490,895)
Statutory tax rate	26%	25%
Expected income tax expense (recovery)	\$ 159,244	\$ (122,724)
Tax effect of:		
Permanent differences and other	(13,339)	-
Expiration of non-capital losses	180,676	-
Impact of tax rate changes	(76,109)	-
Change in valuation allowance	(250,473)	122,724
Income tax recovery	\$ -	\$ -

The Company has the following deductible temporary differences for which no deferred tax asset has been recognized:

	December 31, 2014	December 31, 2013
Non-capital loss carry-forwards	\$ 1,605,000	\$ 1,858,000
Equipment	47,000	45,000
	\$ 1,652,000	\$ 1,903,000

The tax pools relating to these deductible temporary differences expire as follows:

Canadian non-capital losses	
2015	\$ 596,000
2026	778,000
2027	318,000
2028	736,000
2029	488,000
2030	1,127,000
2031	962,000
2032	500,000
2033	490,000
2034	180,000
	\$ 6,175,000

**19. Subsequent events**

On February 24, 2015, the Company issued 2,650,000 shares for proceeds of \$132,500 that had been received during 2013 and 2014 (Note 12).

On February 24, 2015, the Company issued 7,670,520 shares in settlement of \$383,526 in debt (Note 12).

On April 17, 2015, the Company entered into loan agreements for \$150,000. The loans bear interest at 10% per annum, are unsecured and are due in two years. The loans are convertible into shares of the Company at the due date at the lower of \$0.10 or the trading price of the Company's shares.